

STEINER HOMES LTD.

Steiner Homes Registration Form

Date: _____

Buyer Name: _____

Address: _____

Phone: _____

Notes: _____

Realtor Name: _____

Company: _____

Address: _____

Phone: _____

Fax: _____

Voice Mail: _____

Steiner Homes Representative

Accepted By: _____

Date Accepted: _____

Extended By: _____

Date Extended: _____

This form must be completed as well as the Steiner Homes Broker policy form to become valid. Completion includes signatures of Realtor and Steiner Homes Representative.

Please fax to David Gring @ 219-662-1672

STEINER HOMES LTD.

Steiner Homes Broker Policy

This form must be completed as well as the Steiner Homes registration form to become valid. Completion includes signatures of Realtor and Steiner Homes Representative.

Prior to your client's first visit, you may fax a completed registration form to Steiner Homes or you may accompany your client of the first visit and complete the registration form on site. Please note that signatures must be obtained in order for a commission to be paid. Registration of clients must occur on or before their first visit to Steiner Homes. Prior registration of the client by a Steiner Homes representative voids the possibility of earning a commission.

The referral is active for a period of 180 days. At the end of 180 days, the Realtor will need to re-activate the referral in order to get paid a commission. The re-activation of the homeowner must be signed by a Steiner Homes representative.

In the event that the client purchases a PRE-SOLD home, a total of 4% commission will be paid to the procuring broker with a current registration. Steiner Homes will pay 2% commission when the buyer puts the 10% required down-payment on the home. A down-payment is required at the time of contract signing, along with the customers pre-approval letter. The remaining 2% commission will be paid at the time of closing.

In the event that the client purchases an already listed SPEC home, a total of 2.5% commission will be paid the procuring broker. Steiner Homes will pay the 2.5% at the time of closing.

Commissions are based on the total purchase price of the new home reflected in the contract, excluding the lot. If additional options/upgrades (change orders) are added after the initial contract signing, commissions will not be paid on those items. If more than one broker registers the same homeowner, the commission will be paid to the broker with a current registration. Any disputes between seller/buyer/broker will be settled through arbitration.

The Broker Registration Program is subject to change, therefore you are encouraged to obtain the latest policy available at Steiner Homes.

Broker: _____ Date: _____

Steiner Homes Representative: _____ Date: _____

Please fax to David Gring @ 219-662-1672